

Revenue Optimisation Manager

- Brand new ultra-modern hotel in Subiaco
- Global hotel brand
- Rewarding career with growth opportunities

We are currently seeking an energetic, strategic revenue optimisation manager to join Subiaco's newest ultra-modern hotel, located in a key area of Perth. Your ambitious approach to all things to maximise the hotels performance will allow you to stamp your personal touch on the hotels strategy, create positioning within a competitive market and drive revenue from Day 1.

The hotel is complete with a rooftop pool and bar, and yes that means you'll be the envy of your friends when you have VIP access to the city's newest bar, lined with city skyline views.

Here at Park Regis, we are about career growth and opportunity. Joining the Park Regis team means you'll form part of one of Australia's leading hotel management companies - StayWell Hospitality Group. With a portfolio of over 35 properties globally across two brands; Park Regis and Leisure Inn with locations spread throughout Australia, Singapore, Indonesia, India, Middle East and the United Kingdom. Feed your wanderlust as you join a truly global company!

The Revenue Optimisation Manager will be fully responsible for maximising the hotel revenue and profit through the development and implementation of effective inventory and pricing strategies based on future demand forecasts, current trends, and historical data. Responsible for determining the optimal mix of business and managing distribution strategies on all channels to increase revenue and drive market share.

Development of the overall pricing strategy to include all market segments and distribution channels, ensure effective pricing strategies are in place to reflect asset strength relative to the competition and specific market conditions, effectively manage inventory and pricing strategy on all distribution channels including branded web, 3rd Party Sites (OTA's) and Global Distribution Systems (GDS).

The successful candidate will possess the following essential criteria

- 2 - 4 years of hands-on Hotel Revenue Management experience.
- A strong command of both written and spoken English is required; additional languages an asset.
- Bachelors or Master's Degree in Hotel Management, Tourism or Economic Studies.
- Highly computer literate with a high level command of Excel.
- Knowledgeable of hotel technology: PMS, Channel Manager, GDS, CRS, Extranet

Please apply via LinkedIn attaching your RESUME with your application.

- There is no need to send a follow up email or InMail supporting your application
- Shortlisted candidates will be contacted after the application close date
- No agencies